











headed westward to California and landed in what was then the farmland of Los Gatos. Because he had no tools of his own, his great friend and fellow craftsman, the late Sam Maloof, took him to an auction to buy a workbench. In order to get the one he wanted, Kapel had to purchase a lot of five benches from a local school. Within a month, he'd sold four of them, making enough of a profit to start crafting furniture on the fifth. He still uses it to this day.

Kapel saw how Maloof struggled to make a living off custom, hand-hewn furniture. "Sammy hated to do stuff for manufacturers because there are constrictions associated with that kind of work, but I don't like to make the same thing twice."

What intrigued Kapel was the challenge of creating a design that could then be produced in a factory. He had seen how George Nelson & Associates earned royalties off its popular designs. To Kapel, that was much more appealing than handmaking every single stick of furniture his mind could dream up. He made some prototypes and piled them into his station wagon, journeying from Los Gatos to Los Angeles, where he knocked on factory doors. The first he tried was Glenn of California. After showing his samples to owner Ike Baron and striking a mutually satisfying agreement, the two embarked on a partnership that would last more than 20 years—with only a handshake binding their deal.

This didn't mean Kapel wasn't interested in making studio one-offs. Far from it; at the same time he was designing for a manufacturer, he was also turning out beautiful and unique pieces in his own workshop. This dual focus was highly unusual; at the time, either you were a craftsman or you designed for large-scale fabrication. No one did both—except Kapel. He explains, "My fellow craftsmen sure thought I was tainted. They thought of me as a sell-out. I didn't care. I wanted to have a nice house, and designing for a manufacturer allowed me to do that." (Kapel did design and build a home for himself and his family in Los Gatos, but he eventually sold it in order to construct his Woodside abode, where he still lives and works.)

alifornia Crafts expert and owner of Reform Gallery in Los Angeles, Gerard O'Brien precipitated one of the latest Kapellian "accidents" a few years ago. He saw a chair on 1st Dibs that was billed as Scandinavian, but he recognized it as a Kapel. O'Brien sent the designer an e-mail with the words, "Is it yours?" then bought the chair. Turns out Kapel had crafted the piece in 1958. O'Brien later sold it to LACMA, where it now lives in a collection alongside four other pieces of the master's studio work.

Kapel says with a great deal of pride in his voice, "I wasn't famous, and I'm still not. But I don't care. [Curator of Decorative Arts] Wendy Kaplan at LACMA told me I'm a studio craftsman. That's OK with me. I don't care what I design—as long as it's good."





